### SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

### FORM 8-K

CURRENT REPORT
Pursuant to Section 13 OR 15(d)
of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): July 27, 2017

## FTI CONSULTING, INC.

(Exact Name of Registrant as Specified in Charter)

Maryland (State or other jurisdiction of incorporation) 001-14875 (Commission File Number) 52-1261113 (IRS Employer Identification No.)

555 12th Street NW, Washington, D.C. 20004 (Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (202) 312-9100
(Former name or former address, if changed since last report)
Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).
Emerging growth company $\Box$
If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.   □

#### ITEM 2.02. Results of Operations and Financial Condition

On July 27, 2017, FTI Consulting, Inc. ("FTI Consulting") announced financial results for the three-months and six-months ended June 30, 2017. A copy of the press release (including accompanying financial tables) (the "Press Release") is attached as Exhibit 99.1 to this Current Report on Form 8-K and hereby is incorporated by reference herein.

#### ITEM 7.01. Regulation FD Disclosure

In the Press Release, FTI Consulting uses information derived from consolidated and segment financial information that may not be presented in its financial statements or prepared in accordance with U.S. generally accepted accounting principles ("GAAP"). Certain of these measures are not presented in accordance with GAAP ("Non-GAAP") under the rules promulgated by the Securities and Exchange Commission. Specifically, FTI Consulting has referred to the following non-GAAP measures:

- · Total Segment Operating Income
- Adjusted EBITDA
- Total Adjusted Segment EBITDA
- Adjusted EBITDA Margin
- Adjusted Net Income (Loss)
- · Adjusted Earnings per Diluted Share

FTI Consulting has included the definitions of "Segment Operating Income (Loss)" and "Adjusted Segment EBITDA," which are financial measures presented in accordance with GAAP, in order to more fully define the components of certain Non-GAAP financial measures. FTI Consulting evaluates the performance of its operating segments based on Adjusted Segment EBITDA, and Segment Operating Income (Loss) is a component of the definition of Adjusted Segment EBITDA. FTI Consulting defines "Segment Operating Income (Loss)" as a segment's share of consolidated operating income (loss). FTI Consulting defines "Total Segment Operating Income (Loss)," which is a Non-GAAP financial measure, as the total of Segment Operating Income (Loss) for all segments, which excludes unallocated corporate expenses. FTI Consulting uses Segment Operating Income (Loss) for the purpose of calculating Adjusted Segment EBITDA. FTI Consulting defines "Adjusted Segment EBITDA" as a segment's share of consolidated operating income (loss) before depreciation, amortization of intangible assets, remeasurement of acquisition-related contingent consideration, special charges and goodwill impairment charges.
FTI Consulting uses Adjusted Segment EBITDA as a basis to internally evaluate the financial performance of its segments because FTI Consulting believes it reflects current core operating performance and provides an indicator of the segment's ability to generate cash. FTI Consulting defines "Adjusted Segment EBITDA as a percentage of a segment's revenues.

FTI Consulting defines "Total Adjusted Segment EBITDA," which is a Non-GAAP financial measure, as the total of Adjusted Segment EBITDA for all segments, which excludes unallocated corporate expenses. FTI Consulting defines "Adjusted EBITDA," which is a Non-GAAP financial measure, as consolidated net income (loss) before income tax provision, other non-operating income (expense), depreciation, amortization of intangible assets, remeasurement of acquisition-related contingent consideration, special charges, goodwill impairment charges and losses on early extinguishment of debt. FTI Consulting believes that the Non-GAAP financial measures, which exclude the effects of remeasurement of acquisition-related contingent consideration, special charges and goodwill impairment charges, when considered together with its GAAP financial results and GAAP financial measures, provide management and investors with a more complete understanding of FTI Consulting's operating results, including underlying trends. In addition, EBITDA is a common alternative measure of operating performance used by many of FTI Consulting's competitors. It is used by investors, financial analysts, rating agencies and others to value and compare the financial performance of companies in FTI Consulting's industry. Therefore, FTI Consulting also believes that these measures, considered along with corresponding GAAP measures, provide management and investors with additional information for comparison of its operating results with the operating results of other companies.

FTI Consulting defines "Adjusted Net Income" and "Adjusted Earnings per Diluted Share" ("Adjusted EPS"), which are Non-GAAP financial measures, as net income (loss) and earnings (loss) per diluted share, respectively, excluding the impact of remeasurement of acquisition-related contingent consideration, special charges, goodwill impairment charges and losses on early extinguishment of debt. FTI Consulting uses Adjusted Net Income for the purpose of calculating Adjusted EPS. Management of FTI Consulting uses Adjusted EPS to assess total company operating performance on a consistent basis. FTI Consulting believes that this Non-GAAP financial measure, which excludes the effects of the remeasurement of acquisition-related contingent consideration, special charges, goodwill impairment charges and losses on early extinguishment of debt, when considered together with its GAAP financial results, provides management and investors with an additional understanding of its business operating results, including underlying trends.

Non-GAAP financial measures are not defined in the same manner by all companies and may not be comparable with other similarly titled measures of other companies. Non-GAAP financial measures should be considered in addition to, but not as a substitute for or superior to, the information contained in FTI Consulting's Condensed Consolidated Statements of Comprehensive Income. Reconciliations of GAAP to Non-GAAP financial measures to the most directly comparable GAAP financial measures are included in the accompanying tables to the Press Release.

The information included herein, including Exhibit 99.1 furnished herewith, shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, nor shall it be incorporated by reference into any filing pursuant to the Securities Act of 1933, as amended, or the Exchange Act, regardless of any incorporation by reference language in any such filing, except as expressly set forth by specific reference in such filing.

#### ITEM 9.01. Financial Statements and Exhibits

- (d) Exhibits
- 99.1 Press Release dated July 27, 2017, of FTI Consulting, Inc.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, FTI Consulting, Inc. has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Dated: July 28, 2017

#### FTI CONSULTING, INC.

By: /s/ CURTIS LU

Curtis Lu General Counsel

#### EXHIBIT INDEX

Exhibit No. Description

99.1 Press Release dated July 27, 2017, of FTI Consulting, Inc.



**FTI Consulting, Inc.** 555 12th Street NW Washington, DC 20004 +1.202.312.9100

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#### FTI Consulting Reports Second Quarter 2017 Financial Results

- Second Quarter Revenues of \$444.7 Million
- Second Quarter Fully Diluted Loss Per Share of (\$0.13); Adjusted EPS of \$0.40

Washington, D.C., July 27, 2017 — FTI Consulting, Inc. (NYSE: FCN) today released its financial results for the quarter ended June 30, 2017.

For the quarter, revenues of \$444.7 million declined \$15.4 million, or 3.4%, compared to revenues of \$460.1 million in the prior year quarter. Excluding the estimated negative impact of foreign currency translation ("FX"), revenues decreased \$7.4 million, or 1.6%, compared to the prior year quarter. The decrease in revenues was primarily driven by lower demand for services within the Corporate Finance & Restructuring segment.

Second quarter 2017 net loss of \$5.2 million compared to net income of \$26.5 million in the prior year quarter. Net loss included a special charge of \$30.1 million, which included \$16.1 million of severance costs related to the termination of approximately 4% of the Company's more than 4,700 employees, \$12.4 million of lease curtailment charges related to the Company's Washington, D.C., office relocation and \$1.6 million of costs related to the disposal or closing of several small international offices. The Company expects that these actions will result in cost savings of approximately \$23.0 million over the remainder of 2017. Adjusted EBITDA, which excludes the special charge, was \$40.8 million, or 9.2% of revenues, compared to \$56.6 million, or 12.3% of revenues in the prior year quarter. The decline in Adjusted EBITDA was due to lower revenues.

On a GAAP basis, second quarter 2017 fully diluted loss per share was (\$0.13) compared to fully diluted earnings per share ("EPS") of \$0.64 in the prior year quarter. In total, the second quarter 2017 special charge reduced EPS by \$0.52. EPS in the prior year quarter included a \$1.7 million special charge, which reduced EPS by \$0.02. Adjusted EPS, which excludes special charges, was \$0.40 compared to \$0.66 in the prior year quarter.

Commenting on these results, <u>Steven H. Gunby</u>. President and Chief Executive Officer of FTI Consulting, said, "We had a slow start to 2017. Despite this, we continue to expect a stronger second half of the year. This expectation is supported by the strong sequential improvement compared to the first quarter and significant new wins in our Corporate Finance & Restructuring segment; continued investment where we have confidence we can grow; and the disciplined actions we have taken to align costs with demand and reduce overhead. We believe this combination of sustained investment, disciplined cost control and the strength of our franchise will translate into second half financials that more closely reflect the underlying strength of our businesses."

#### **Cash Position and Capital Allocation**

Net cash provided by operating activities of \$10.9 million for the three months ended June 30, 2017, compared to \$73.7 million for the three months ended June 30, 2016. The year-over-year difference in operating cash flows is due to lower cash receipts resulting from lower revenues and slower collections and increased compensation payments due to annual increases in salaries, increased headcount and an additional US payroll.

During the quarter, the Company repurchased 1,887,033 shares of its common stock at an average price of \$34.74 for a total of \$65.6 million. As of June 30, 2017, \$78.9 million remained available under the Company's \$200.0 million share repurchase authorization.

Total debt of \$485.0 million at June 30, 2017, compared to \$500.0 million at June 30, 2016. Cash and cash equivalents were \$138.5 million at June 30, 2017, compared to \$182.7 million at June 30, 2016. Total debt, net of cash, of \$346.5 million at June 30, 2017, compared to \$317.3 million at June 30, 2016.

#### **Second Quarter 2017 Segment Results**

#### Corporate Finance & Restructuring

Revenues in the Corporate Finance & Restructuring segment decreased \$14.7 million, or 11.1%, to \$117.5 million in the quarter compared to \$132.1 million in the prior year quarter. Excluding the estimated negative impact of FX, revenues decreased \$12.5 million, or 9.4%, compared to the prior year quarter. The decrease in revenues was primarily due to lower demand for restructuring services globally, which was partially offset by higher success fees. Adjusted Segment EBITDA was \$20.0 million, or 17.1% of segment revenues, compared to \$32.0 million, or 24.2% of segment revenues, in the prior year quarter. The decline in Adjusted Segment EBITDA was primarily due to lower revenues.

#### Forensic and Litigation Consulting

Revenues in the Forensic and Litigation Consulting segment decreased \$6.8 million, or 5.7%, to \$111.4 million in the quarter compared to \$118.2 million in the prior year quarter. The decrease in revenues was primarily due to lower demand for global investigations and health solutions services, which was partially offset by higher demand for construction solutions services. Adjusted Segment EBITDA was \$13.0 million, or 11.7% of segment revenues, compared to \$15.2 million, or 12.9% of segment revenues, in the prior year quarter. The decline in Adjusted Segment EBITDA was primarily due to lower revenues, which was partially offset by lower compensation resulting from headcount reductions taken in the health solutions practice in 2016.

#### **Economic Consulting**

Revenues in the Economic Consulting segment increased \$6.0 million, or 5.1%, to \$124.0 million in the quarter compared to \$118.0 million in the prior year quarter. Excluding the estimated negative impact of FX, revenues increased \$8.6 million, or 7.2%, compared to the prior year quarter. The increase in revenues was primarily due to higher demand for antitrust services in North America. Adjusted Segment EBITDA was \$15.5 million, or 12.5% of segment revenues, compared to \$15.4 million, or 13.0% of segment revenues, in the prior year quarter. Adjusted Segment EBITDA was consistent with the prior year quarter, as the increase in revenues was offset by increased compensation costs related to an increase in billable headcount.

#### **Technology**

Revenues in the Technology segment increased \$3.7 million, or 8.8%, to \$45.6 million in the quarter compared to \$41.9 million in the prior year quarter. Excluding the estimated negative impact of FX, revenues increased \$4.2 million, or 10.1%, compared to the prior year quarter. The increase in revenues was primarily driven by higher consulting demand related to merger and acquisition related "second request" services, which was partially offset by reduced hosting revenue. Adjusted Segment EBITDA was \$5.4 million, or 11.9% of segment revenues, compared to \$5.0 million, or 12.0% of segment revenues, in the prior year quarter. The increase in Adjusted Segment EBITDA was a result of higher revenues, which was largely offset by higher cost of service and investment in future revenue generating initiatives.

#### **Strategic Communications**

Revenues in the Strategic Communications segment decreased \$3.7 million, or 7.4%, to \$46.2 million in the quarter compared to \$49.9 million in the prior year quarter. Excluding the estimated negative impact of FX, revenues decreased \$2.0 million, or 4.0%, compared to the prior year quarter. The decrease in revenues was primarily due to a decline in project-based revenues in North America, particularly for financial communications and corporate reputation services. Adjusted Segment EBITDA was \$4.9 million, or 10.5% of segment revenues, compared to \$8.4 million, or 16.9% of segment revenues, in the prior year quarter. The decrease in Adjusted Segment EBITDA was due to lower revenues.

#### 2017 Guidance

The Company reaffirms its full year 2017 revenue guidance of between \$1.775 billion and \$1.875 billion. Given the special charge in the second quarter of 2017, the Company is revising its full year 2017 GAAP EPS guidance. The Company now estimates that full year 2017 GAAP EPS will range between \$1.37 and \$1.67. This compares to the previous GAAP EPS guidance range of between \$1.75 and \$2.10. The Company is maintaining its full year 2017 Adjusted EPS guidance of between \$1.90 and \$2.20. The variance between GAAP EPS and Adjusted EPS guidance for full year 2017 is related to the second quarter 2017 special charge of \$30.1 million, or \$0.52 per share, resulting from headcount reductions, the Company's Washington, D.C., office relocation and other costs related to the disposal or closure of several small international offices.

#### **Second Quarter 2017 Conference Call**

FTI Consulting will host a conference call for analysts and investors to discuss second quarter 2017 financial results at 9:00 a.m. Eastern Time on July 27, 2017. The call can be accessed live and will be available for replay over the Internet for 90 days by logging on to the Company's investor relations website here.

#### **About FTI Consulting**

FTI Consulting, Inc. is a global business advisory firm dedicated to helping organizations manage change, mitigate risk and resolve disputes: financial, legal, operational, political & regulatory, reputational and transactional. With more than 4,600 employees located in 28 countries, FTI Consulting professionals work closely with clients to anticipate, illuminate and overcome complex business challenges and make the most of opportunities. The Company generated \$1.81 billion in revenues during fiscal year 2016. More information can be found at <a href="https://www.fticonsulting.com">www.fticonsulting.com</a>.

#### **Use of Non-GAAP Measures**

In the accompanying analysis of financial information, we sometimes use information derived from consolidated and segment financial information that may not be presented in our financial statements or prepared in accordance with GAAP. Certain of these measures are considered "non-GAAP financial measures" under the SEC rules. Specifically, we have referred to the following non-GAAP measures:

- Total Segment Operating Income
- Adjusted EBITDA
- Total Adjusted Segment EBITDA
- Adjusted EBITDA Margin
- Adjusted Net Income (Loss)
- · Adjusted Earnings per Diluted Share

We have included the definitions of Segment Operating Income (Loss) and Adjusted Segment EBITDA below in order to more fully define the components of certain non-GAAP financial measures presented in this earnings release. We define Segment Operating Income (Loss) as a segment's share of Consolidated Operating Income (Loss). We define Total Segment Operating Income (Loss), which is a non-GAAP financial measure, as the total of Segment Operating Income (Loss) for all segments, which excludes unallocated corporate expenses. We use Segment Operating Income (Loss) for the purpose of calculating Adjusted Segment EBITDA. We define Adjusted Segment EBITDA as a segment's share of Consolidated Operating Income (Loss) before depreciation, amortization of intangible assets, remeasurement of acquisition-related contingent consideration, special charges and goodwill impairment charges. We use Adjusted Segment EBITDA as a basis to internally evaluate the financial performance of our segments because we believe it reflects current core operating performance and provides an indicator of the segment's ability to generate cash. We define Adjusted Segment EBITDA Margin as Adjusted Segment EBITDA as a percentage of a segment's revenues.

We define Total Adjusted Segment EBITDA, which is a non-GAAP financial measure, as the total of Adjusted Segment EBITDA for all segments, which excludes unallocated corporate expenses. We define Adjusted EBITDA, which is a non-GAAP financial measure, as consolidated net income before income tax provision, other non-operating income (expense), depreciation, amortization of intangible assets, remeasurement of acquisition-related contingent consideration, special charges, goodwill impairment charges and losses on early extinguishment of debt. We believe that the non-GAAP financial measures, which exclude the effects of remeasurement of acquisition-related contingent consideration, special charges and goodwill impairment charges, when considered together with our GAAP financial results and GAAP measures, provide management and investors with a more complete understanding of our operating results, including underlying trends. In addition, EBITDA is a common alternative measure of operating performance used by many of our competitors. It is used by investors, financial analysts, rating agencies and others to value and compare the financial performance of companies in our industry. Therefore, we also believe that these measures, considered along with corresponding GAAP measures, provide management and investors with additional information for comparison of our operating results with the operating results of other companies.

We define Adjusted Net Income and Adjusted Earnings per Diluted Share ("Adjusted EPS"), which are non-GAAP financial measures, as net income (loss) and earnings per diluted share, respectively, excluding the impact of remeasurement of acquisition-related contingent consideration, special charges, goodwill impairment charges and losses on early extinguishment of debt. We use Adjusted Net Income for the purpose of calculating Adjusted EPS. Management uses Adjusted EPS to assess total Company operating performance on a consistent basis. We believe that this non-GAAP financial measure, which excludes the effects of the remeasurement of acquisition-related contingent consideration, special charges, goodwill impairment charges and losses on early extinguishment of debt, when considered together with our GAAP financial results, provides management and investors with an additional understanding of our business operating results, including underlying trends.

Non-GAAP financial measures are not defined in the same manner by all companies and may not be comparable with other similarly titled measures of other companies. Non-GAAP financial measures should be considered in addition to, but not as a substitute for or superior to, the information contained in our Condensed Consolidated Statements of Comprehensive Income. Reconciliations of non-GAAP financial measures to the most directly comparable GAAP financial measures are included in the financial tables accompanying this press release.

#### **Safe Harbor Statement**

This press release includes "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, which involve uncertainties and risks. Forward-looking statements include statements concerning our plans, objectives, goals, strategies, future events, future revenues, future results and performance, expectations, plans or intentions relating to acquisitions, share repurchases and other matters, business trends and other information that is not historical, including statements regarding estimates of our future financial results. When used in this press release, words such as "estimates," "expects," "anticipates," "projects," "plans," "intends," "believes," "forecasts" and variations of such words or similar expressions are intended to identify forward-looking statements. All forward-looking statements, including, without limitation, estimates of our future financial results, are based upon our expectations at the time we make them and various assumptions. Our expectations, beliefs and projections are expressed in good faith, and we believe there is a reasonable basis for them. However, there can be no assurance that management's expectations, beliefs and estimates will be achieved, and the Company's actual results may differ materially from our expectations, beliefs and estimates. Further, preliminary results are subject to normal year-end adjustments. The Company has experienced fluctuating revenues, operating income and cash flows in prior periods and expects that this will occur from time to time in the future. Other factors that could cause such differences include declines in demand for, or changes in, the mix of services and products that we offer, the mix of the geographic locations where our clients are located or where services are performed, adverse financial, real estate, fluctuations in the price per share of our common stock, other market and general economic conditions and other future events, which could impact each of our segments differently and could be outside of our control, the pace and timing of the consummation and integration of future acquisitions, the Company's ability to realize cost savings and efficiencies, competitive and general economic conditions, retention of staff and clients, and other risks described under the heading "Item 1A Risk Factors" in the Company's most recent Form 10-K filed with the SEC, including the risks set forth under "Risks Related to Our Reportable Segments" and "Risks Related to Our Operations," and in the Company's other filings with the SEC, including as they will be amended and restated in the Company's quarterly report on the Form 10-Q for the quarter ended June 30, 2017. We are under no duty to update any of the forward-looking statements to conform such statements to actual results or events and do not intend to do so.

FINANCIAL TABLES FOLLOW

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# FTI CONSULTING, INC. CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (in thousands, except per share data)

		Three Months Ended June 30,	
	2017	2016	
		idited)	
Revenues	<u>\$444,715</u>	\$460,147	
Operating expenses			
Direct cost of revenues	304,071	303,194	
Selling, general and administrative expenses	107,342	108,245	
Special charges	30,074	1,750	
Acquisition-related contingent consideration	777	206	
Amortization of other intangible assets	2,422	2,590	
	444,686	415,985	
Operating income	29	44,162	
Other income (expense)			
Interest income and other	1,592	4,125	
Interest expense	(6,250)	(6,303)	
	(4,658)	(2,178)	
Income (loss) before income tax provision	(4,629)	41,984	
Income tax provision	527	15,437	
Net income (loss)	\$ (5,156)	\$ 26,547	
Earnings (loss) per common share – basic	\$ (0.13)	\$ 0.65	
Weighted average common shares outstanding – basic	39,555	40,820	
Earnings (loss) per common share – diluted	\$ (0.13)	\$ 0.64	
Weighted average common shares outstanding – diluted	39,555	41,599	
Other comprehensive income (loss), net of tax			
Foreign currency translation adjustments, net of tax expense of \$0	\$ 10,174	\$ (18,809)	
Total other comprehensive income (loss), net of tax	10,174	(18,809)	
Comprehensive income	\$ 5,018	\$ 7,738	

# FTI CONSULTING, INC. CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (in thousands, except per share data)

		Six Months Ended June 30,	
	2017	2016	
		ıdited)	
Revenues	<u>\$891,059</u>	\$930,432	
Operating expenses			
Direct cost of revenues	613,143	608,830	
Selling, general and administrative expenses	214,637	211,854	
Special charges	30,074	6,811	
Acquisition-related contingent consideration	1,172	1,340	
Amortization of other intangible assets	4,915	5,196	
	863,941	834,031	
Operating income	27,118	96,401	
Other income (expense)			
Interest income and other	2,197	6,682	
Interest expense	(12,051)	(12,532)	
	(9,854)	(5,850)	
Income before income tax provision	17,264	90,551	
Income tax provision	8,404	33,823	
Net income	\$ 8,860	\$ 56,728	
Earnings per common share – basic	\$ 0.22	\$ 1.40	
Weighted average common shares outstanding – basic	40,039	40,663	
Earnings per common share – diluted	\$ 0.22	\$ 1.37	
Weighted average common shares outstanding – diluted	40,502	41,373	
Other comprehensive income (loss), net of tax			
Foreign currency translation adjustments, net of tax expense of \$0	\$ 17,544	\$ (19,167)	
Total other comprehensive income (loss), net of tax	17,544	(19,167)	
Comprehensive income	\$ 26,404	\$ 37,561	

## FTI CONSULTING, INC. RECONCILIATION OF NON-GAAP FINANCIAL MEASURES (in thousands, except per share data)

	Three Months Ended June 30,		Six Montl June	
	2017	2016	2017	2016
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Net income (loss)	\$ (5,156)	\$26,547	\$ 8,860	\$56,728
Add back:				
Special charges	30,074	1,750	30,074	6,810
Tax impact of special charges	(9,103)	(691)	(9,103)	(2,482)
Remeasurement of acquisition-related contingent consideration	536	_	702	980
Tax impact of remeasurement of acquisition-related contingent consideration	(204)		(269)	(380)
Adjusted Net Income	\$16,147	\$27,606	\$30,264	\$61,656
Earnings (loss) per common share – diluted	\$ (0.13)	\$ 0.64	\$ 0.22	\$ 1.37
Add back:				
Special charges	0.75	0.04	0.74	0.16
Tax impact of special charges	(0.23)	(0.02)	(0.22)	(0.06)
Remeasurement of acquisition-related contingent consideration	0.01	_	0.02	0.02
Tax impact of remeasurement of acquisition-related contingent consideration	_	_	(0.01)	_
Adjusted earnings per common share – diluted	\$ 0.40	\$ 0.66	\$ 0.75	\$ 1.49
Weighted average number of common shares outstanding – diluted(1)	39,932	41,599	40,502	41,373

(1) For the three months ended June 30, 2017, the Company reported a net loss. For the period, the basic weighted average common shares outstanding equals the diluted weighted average common shares outstanding for purposes of calculating U.S. GAAP earnings per share because potentially dilutive securities would be antidilutive. For non-GAAP purposes, the Adjusted EPS and diluted weighted average number of common shares outstanding presented herein reflect the impact of the inclusion of share-based awards that are considered dilutive based on the impact of the add-backs included in Adjusted Net Income above.

	Year Ended December 31, 2017			
		Low High		
Guidance on estimated earnings per common share – diluted (GAAP) <sup>(1)</sup>	\$	1.37	\$	1.67
Special charges, net of tax		0.52		0.52
Remeasurement of acquisition-related contingent consideration, net of tax		0.01		0.01
Guidance on estimated adjusted earnings per common share (Non-GAAP)(1)	\$	1.90	\$	2.20

<sup>(1)</sup> The forward-looking guidance on estimated 2017 earnings per diluted share ("EPS") and adjusted earnings per common share – diluted ("Adjusted EPS") do not reflect other gains and losses (all of which would be excluded from Adjusted EPS) related to future impact of remeasurement of acquisition-related contingent consideration, special charges, goodwill impairment charges and/or losses on early extinguishment of debt except for the actual charges taken during the six months ended June 30, 2017, as these items are dependent on future events that are uncertain and difficult to predict.

## FTI CONSULTING, INC. OPERATING RESULTS BY BUSINESS SEGMENT

	Segment Revenues	Adjusted EBITDA usands)	Adjusted EBITDA Margin	<u>Utilization</u>	Average Billable Rate	Revenue- Generating <u>Headcount</u> (at period end)
Three Months Ended June 30, 2017 (unaudited)	(	usunus)				(at period ella)
Corporate Finance & Restructuring	\$117,487	\$ 20,048	17.1%	60%	\$ 403	881
Forensic and Litigation Consulting	111,410	13,032	11.7%	60%	\$ 310	1,070
Economic Consulting	124,004	15,509	12.5%	68%	\$ 542	652
Technology(1)	45,566	5,421	11.9%	N/M	N/M	301
Strategic Communications(1)	46,248	4,876	10.5%	N/M	N/M	659
	\$444,715	\$ 58,886	13.2%			3,563
Unallocated Corporate		(18,098)				
Adjusted EBITDA		\$ 40,788	9.2%			
Six Months Ended June 30, 2017 (unaudited)						
Corporate Finance & Restructuring	\$223,388	\$ 30,373	13.6%	60%	\$ 390	881
Forensic and Litigation Consulting	222,816	26,553	11.9%	60%	\$ 320	1,070
Economic Consulting	263,225	35,619	13.5%	70%	\$ 548	652
Technology(1)	91,653	13,225	14.4%	N/M	N/M	301
Strategic Communications(1)	89,977	9,133	10.2%	N/M	N/M	659
	\$891,059	\$114,903	12.9%			3,563
Unallocated Corporate		(35,796)				
Adjusted EBITDA		\$ 79,107	8.9%			
Three Months Ended June 30, 2016 (unaudited)						
Corporate Finance & Restructuring	\$132,142	\$ 32,041	24.2%	68%	\$ 422	853
Forensic and Litigation Consulting	118,193	15,190	12.9%	61%	\$ 333	1,117
Economic Consulting	118,006	15,381	13.0%	71%	\$ 526	604
Technology(1)	41,882	5,035	12.0%	N/M	N/M	301
Strategic Communications(1)	49,924	8,440	16.9%	N/M	N/M	606
	\$460,147	\$ 76,087	16.5%			3,481
Unallocated Corporate		(19,507)				
Adjusted EBITDA		\$ 56,580	12.3%			
Six Months Ended June 30, 2016 (unaudited)						
Corporate Finance & Restructuring	\$259,298	\$ 63,644	24.5%	71%	\$ 402	853
Forensic and Litigation Consulting	237,197	34,998	14.8%	62%	\$ 333	1,117
Economic Consulting	248,737	36,700	14.8%	75%	\$ 529	604
Technology(1)	90,163	12,858	14.3%	N/M	N/M	301
Strategic Communications(1)	95,037	14,548	15.3%	N/M	N/M	606
	\$930,432	\$162,748	17.5%			3,481
Unallocated Corporate		(37,311)				
Adjusted EBITDA		\$125,437	13.5%			

<sup>(1)</sup> The majority of the Technology and Strategic Communications segments' revenues are not generated based on billable hours. Accordingly, utilization and average billable rate metrics are not presented, as they are not meaningful as a segment-wide metric.

## RECONCILIATION OF NET INCOME (LOSS) AND OPERATING INCOME (LOSS) TO ADJUSTED EBITDA (in thousands)

Interest expense Income tax provision  Operating income (loss) \$15,447 \$1,183 \$8,008 \$(1,568) \$(755) \$(22,286) \$0 Depreciation and amortization 768 1,032 1,436 3,001 546 944 Amortization of other intangible assets 784 372 155 161 950 — Special charges 3,049 10,445 5,910 3,827 3,599 3,244 Remeasurement of acquisition-related contingent consideration ————————————————————————————————————	\$ (5,156) (1,592) 6,250
Interest expense   Income tax provision   S	
Income tax provision	6 250
Depreciation and amortization   768   1,183   8,008   1,568   755   1,2286   1,022   1,436   3,001   546   944   1,025   1,2	
Depreciation and amortization   768   1,032   1,436   3,001   546   944     Amortization of other intangible assets   784   372   155   161   950   —   Special charges   3,049   10,445   5,910   3,827   3,599   3,244     Remeasurement of acquisition-related contingent consideration   — — — — — — — — — — — — — — — — 536   —   Adjusted EBITDA   \$ 20,048   \$ 13,032   \$ 15,509   \$ 5,421   \$ 4,876   \$ (18,098)     Six Months Ended June 30, 2017 (unaudited)	527
Amortization of other intangible assets   784   372   155   161   950   — Special charges   3,049   10,445   5,910   3,827   3,599   3,244     Remeasurement of acquisition-related contingent consideration   — — — — — — — — — — — — — 536   — — — — — — — — — — — — — — — — — —	\$ 29
Special charges   3,049   10,445   5,910   3,827   3,599   3,244     Remeasurement of acquisition-related contingent consideration       536       Adjusted EBITDA   \$ 20,048   \$ 13,032   \$ 15,509   \$ 5,421   \$ 4,876   \$ (18,098)     Six Months Ended June 30, 2017 (unaudited)   Restructuring   Forensic and Economic Consulting   Technology   Communications   Communications   Component     Interest income and other   Interest expense   Income tax provision     Operating income   \$ 24,196   \$ 13,107   \$ 26,510   \$ 2,872   \$ 1,772   \$ (41,339)     Depreciation and amortization   1,549   2,205   2,890   6,207   1,148   2,299     Amortization of other intangible assets   1,579   796   309   319   1,912   -	7,727
Remeasurement of acquisition-related contingent consideration	2,422
Corporate Finance & Restructuring   Forensic and Litigation Consulting   Technology   Technolo	30,074
Six Months Ended June 30, 2017 (unaudited)   Six Tategic Communications   Consulting Technology   Six Tategic Communications   Communications   Six Months Ended June 30, 2017 (unaudited)   Six Tategic Consulting Technology   Six Tategic Consulting Technology   Six Tategic Consulting Technology   Six Tategic Months Ended June 30, 2017 (unaudited)   Six Tategic Consulting Technology   Six Tategic Consulting Techno	
Corporate Finance & Restructuring   Forensic and Litigation Consulting   Consulting   Technology   Communications   Unallocated Corporate	536
Finance & Litigation Consulting C	\$ 40,788
Net income         Interest income and other         Interest expense         Income tax provision         Operating income       \$ 24,196       \$ 13,107       \$ 26,510       \$ 2,872       \$ 1,772       \$ (41,339)       \$ 0.00 <th>Track</th>	Track
Interest income and other         Interest expense         Income tax provision         Operating income       \$ 24,196       \$ 13,107       \$ 26,510       \$ 2,872       \$ 1,772       \$ (41,339)       \$ 2,205         Depreciation and amortization       1,549       2,205       2,890       6,207       1,148       2,299         Amortization of other intangible assets       1,579       796       309       319       1,912       —	Total \$ 8,860
Interest expense         Income tax provision         Operating income       \$ 24,196       \$ 13,107       \$ 26,510       \$ 2,872       \$ 1,772       \$ (41,339)       \$ 2,205         Depreciation and amortization       1,549       2,205       2,890       6,207       1,148       2,299         Amortization of other intangible assets       1,579       796       309       319       1,912       —	(2,197)
Income tax provision         Operating income       \$ 24,196       \$ 13,107       \$ 26,510       \$ 2,872       \$ 1,772       \$ (41,339)       \$ 2,005         Depreciation and amortization       1,549       2,205       2,890       6,207       1,148       2,299         Amortization of other intangible assets       1,579       796       309       319       1,912       —	12,051
Operating income         \$ 24,196         \$ 13,107         \$ 26,510         \$ 2,872         \$ 1,772         \$ (41,339)         \$ 2,205           Depreciation and amortization         1,549         2,205         2,890         6,207         1,148         2,299           Amortization of other intangible assets         1,579         796         309         319         1,912         —	8,404
Depreciation and amortization       1,549       2,205       2,890       6,207       1,148       2,299         Amortization of other intangible assets       1,579       796       309       319       1,912       —	\$ 27,118
Amortization of other intangible assets 1,579 796 309 319 1,912 —	16,298
	4,915
	30,074
Remeasurement of acquisition-related contingent	30,074
consideration — — — — 702 —	702
	\$ 79,107
Corporate Forensic and Finance & Litigation Economic Strategic Unallocated	<del></del>
Three Months Ended June 30, 2016 (unaudited) Restructuring Consulting Consulting Technology Communications Corporate	Total
	\$ 26,547
Interest income and other	(4,125)
Interest expense	6,303
Income tax provision	15,437
	\$ 44,162
Depreciation and amortization 755 996 935 3,996 497 899	8,078
Amortization of other intangible assets 804 519 155 159 953 —	2,590
Special charges	1,750
Adjusted EBITDA       \$ 32,041       \$ 15,190       \$ 15,381       \$ 5,035       \$ 8,440       \$ (19,507)	\$ 56,580
Corporate Forensic and Finance & Litigation Economic Strategic Unallocated	T. 1
Six Months Ended June 30, 2016 (unaudited)  Restructuring Consulting Consulting Technology Communications Corporate  Net income	* 56,728
Interest income and other	(6,682)
	12,532
Interest expense Income tax provision	33,823
•	
	\$ 96,401
Depreciation and amortization 1,477 2,075 1,860 7,780 1,016 1,841	16,049
Amortization of other intangible assets 1,609 1,035 338 317 1,897 —	5,196
Special Charges — 1,750 — 5,061 — —	6,811
Remeasurement of acquisition-related contingent  consideration	980
Adjusted EBITDA       \$ 63,644       \$ 34,998       \$ 36,700       \$ 12,858       \$ 14,548       \$ (37,311)	\$125,437

### FTI CONSULTING, INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (in thousands)

		Six months ended June 30,		
	2017	2016		
Oneverting activities	(unau	idited)		
Operating activities  Net income	\$ 8,860	\$ 56,728		
	\$ 0,000	\$ 50,720		
Adjustments to reconcile net income to net cash provided by (used in) operating activities:				
Depreciation and amortization	16,298	16,049		
Amortization and impairment of other intangible assets	4,915	5,196		
Acquisition-related contingent consideration	1,172	1,340		
Provision for doubtful accounts	5,971	4,344		
Non-cash share-based compensation	9,959	9,667		
Non-cash interest expense	992	992		
Other	242	(639)		
Changes in operating assets and liabilities, net of effects from acquisitions:				
Accounts receivable, billed and unbilled	(78,100)	(57,501)		
Notes receivable	2,241	(4,640)		
Prepaid expenses and other assets	947	(943)		
Accounts payable, accrued expenses and other	(1,887)	1,932		
Income taxes	3,087	29,329		
Accrued compensation	(64,531)	(28,518)		
Billings in excess of services provided	7,634	7,297		
Net cash provided by (used in) operating activities	(82,200)	40,633		
Investing activities				
Payments for acquisition of businesses, net of cash received	_	(56)		
Purchases of property and equipment	(13,127)	(11,983)		
Other	72	96		
Net cash used in investing activities	(13,055)	(11,943)		
Financing activities				
Borrowings under revolving line of credit, net	115,000	_		
Deposits	3,262	2,557		
Purchase and retirement of common stock	(102,513)	(2,903)		
Net issuance of common stock under equity compensation plans	(500)	9,353		
Other	(79)	(154)		
Net cash provided by financing activities	15,170	8,853		
Effect of exchange rate changes on cash and cash equivalents	2,438	(4,638)		
Net increase (decrease) in cash and cash equivalents	(77,647)	32,905		
Cash and cash equivalents, beginning of period	216,158	149,760		
Cash and cash equivalents, end of period	\$ 138,511	\$182,665		

# FTI CONSULTING, INC. CONDENSED CONSOLIDATED BALANCE SHEETS (in thousands, except per share amounts)

	June 30, 2017 (unaudited)	December 31, 2016
Assets	(4.1.1.1.1.1)	
Current assets		
Cash and cash equivalents	\$ 138,511	\$ 216,158
Accounts receivable:		
Billed receivables	399,100	365,385
Unbilled receivables	345,228	288,331
Allowance for doubtful accounts and unbilled services	(191,113)	(178,819)
Accounts receivable, net	553,215	474,897
Current portion of notes receivable	27,126	31,864
Prepaid expenses and other current assets	58,937	60,252
Total current assets	777,789	783,171
Property and equipment, net of accumulated depreciation	60,280	61,856
Goodwill	1,187,664	1,180,001
Other intangible assets, net of amortization	48,213	52,120
Notes receivable, net of current portion	108,692	104,524
Other assets	42,155	43,696
Total assets	\$2,224,793	\$2,225,368
Liabilities and Stockholders' Equity		
Current liabilities		
Accounts payable, accrued expenses and other	\$ 85,403	\$ 87,320
Accrued compensation	191,683	261,500
Billings in excess of services provided	37,652	29,635
Total current liabilities	314,738	378,455
Long-term debt, net	480,906	365,528
Deferred income taxes	175,683	173,799
Other liabilities	114,288	100,228
Total liabilities	1,085,615	1,018,010
Stockholders' equity		
Preferred stock, \$0.01 par value; shares authorized – 5,000; none outstanding	_	_
Common stock, \$0.01 par value; shares authorized – 75,000; shares issued and outstanding – 39,527 (2017) and 42,037		
(2016)	395	420
Additional paid-in capital	325,446	416,816
Retained earnings	946,672	941,001
Accumulated other comprehensive loss	(133,335)	(150,879)
Total stockholders' equity	1,139,178	1,207,358
Total liabilities and stockholders' equity	\$2,224,793	\$2,225,368